



## Want to Know how to Increase Your Income by £50,000 Per Annum?

(Part 3 of 12)

### The Question:

**Can I provide you with a quote for your legal conveyance work?**

This keeps the whole mortgage process within the applicants control with the Advisor able to check the progress from start through to exchange and or completion via on-line case tracking.

Simply log on to [www.Options4Brokers.com](http://www.Options4Brokers.com) and identify the appropriate conveyance price for the sale, sale and purchase or re-mortgage and you can add an introducer fee of up to £200 per legal transaction.

Quote the clients the appropriate costs and enter the instructions on the Options4Brokers.com site in the conveyance section and the legal process will start immediately, allowing you to track the progress and keep the clients informed through to legal completion.

This service is provided for registration users of Options4Brokers by Goldsmith Williams, with whom we have negotiated exclusive prices for their conveyance services.

- **Flexible legal and administration scheme offering you up to £200 per case\***
- **Exclusive £375 (all inclusive) product on re-mortgages#**
- **Purchase fees from £445 + VAT + disbursements**
- **Sale fees from £350 (all inclusive)#**
- **Exclusive £645 (all inclusive) product on right to buy cases#**
- **10 day re-mortgage completions from receipt of offer**
- **Office open 7 days a week**
- **Day one processing and immediate local searches**
- **Full online access through GWLive**

Goldsmith Williams will, upon the day of legal completion transfer you introducer fee of up to £200 direct to you.

### Example:

8 fact finds per month produces 6 mortgages, and assume that 3 clients use your recommended Legals service, one of which is a sale and purchase and you receive £200 per legal transaction. This provides a potential additional income of £800 per month or £9680 per annum.

However based upon a completion ratio of 80% **an additional income of £7680 Per Annum could comfortably be achieved.**

\* Introducing brokers MUST ADD legal and Administration Fee to each case. Excludes Sales. This is NOT included in the published fee scale.

# Telegraphic transfers, transfer of equity fees, Premier Client Club membership, non-standard disbursements and Land Registry fees over £40 not included. Cases involving leasehold properties, unregistered properties and bankruptcy issues will incur an additional fee.)

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