



Want to Know how to Increase Your Income by £50,000 Per Annum? Part 12 of 12

The Answer:

If you ever have the misfortune to claim on your buildings or contents policy, please contact me and if appropriate you can use our loss assessor to act on your behalf!

In the last 11 parts of this 12 part series, we showed you how to increase your income by introducing your existing and prospective clients to the very lucrative and profitable products and services available via several partners on Options4Brokers.com.

In this part, part 12, we look at the opportunities for you to help your clients who are unfortunate enough to experience a claim on their buildings and contents policy whether arranged by you or not, to act on their behalf to secure a fair and reasonable claims settlement. Almost all insurance companies employ the services of a loss assessor for claims in excess of £2000, and it is their responsibility to obtain a 'fair' settlement bearing in mind that they have a duty to mitigate the costs of the claim on behalf of the insurer who is paying for the loss assessor. It is therefore in the best interests of the claimant to appoint their own assessor who will act solely on behalf of the claimant to ensure that the highest 'fair' settlement is achieved.

On all claims in excess of £2500 you can appoint a loss assessor to manage your client's residential or commercial buildings & contents claim and you will receive 10% commission based on the settlement costs met by the insurer. With a claim of £5000, you will receive £500 as a referral fee.

Simply log onto Options4Brokers.com, select 'FMO Will Service' on the left hand menu and complete the on-line registration. You will receive a registration pack containing all necessary referral forms and training instructions, and from that point on you can start arranging your clients Wills.

Refer just one client a year to this service and you will receive an additional annual income of between £500 to £1000 pa (which is the average referral fee paid out on residential and commercial cases) simply for completing a proforma questionnaire and referring it to Options4Brokers.com.